

## Corporate Fact Sheet

MISSION WAIS, Inc. has three major goals: developing the Internet as a viable means

for distributing information electronically; improving the nature and quality of information available over networks; and offering better

methods to access that information.

PRODUCTS & MARKETS WAIS, Inc. provides interactive on-line publishing systems and services to

organizations who wish to deliver information over the Internet. The major markets for WAIS, Inc. are business, government, libraries and

educational organizations.

BACKGROUND WAIS, Inc. is a privately-held company established in July, 1992 by

Brewster Kahle. Mr. Kahle, president of WAIS, Inc., organized the original WAIS (Wide-Area Information Servers) consortium comprised of Apple Computer, Inc., KPMG Peat Marwick, Dow Jones & Co. and Thinking

Machines Corp., his former employer.

TECHNOLOGY A pioneer in electronic publishing and distribution, WAIS, Inc. is applying

Internet-based technologies (e.g. WAIS, Gopher, Mosaic, etc.) to provide interactive on-line services for its customers. The company continues to develop advanced on-line technology to integrate into its products and

services.

APPLICATIONS Organizational memory: Making corporate documents available over

networks (e.g. contracts, resumes, phone lists, electronic mail archives). Help Desk: Giving companies a way to stay in touch with customers worldwide by publishing information over networks (e.g. product

literature and technical support).

**Publishing:** Helping professional subscription-based publishers (e.g. news services, encyclopedias) as well as transaction-related businesses (e.g. mail

order catalogues) publish on the Internet.

FUTURE PLANS WAIS, Inc. plans to provide organizations that publish over the network a

continued stream of next-generation on-line products.